# the marketors

POLARIS

www.themarketors.com

#### **GDPR & MARKETING TM18**

An introduction to lawful and compliant direct marketing



#### Workshop Overview

Now more than ever, marketers need a concrete understanding of the legal frameworks behind the campaigns they roll out. GDPR is a large focus of organisations and understanding its impact is essential to avoid any regulatory issues.



#### Who should attend ?

This course will be for those working in marketing currently but lacking knowledge in these key fields of legal and compliance. It will also benefit those who manage databases or have other duties within the marketing functions.



#### Benefits

Participants will enhance their knowledge of legal contexts of marketing. GDPR will be used to develop marketing lists and email campaigns, all while increasing and optimizing the targeting of your database distribution.



#### **Outcomes & Content**

- Deliver lawful data driven marketing programs
- Developing compliant marketing campaigns
- Compliant forms and privacy policies
- Purchasing data: what can you buy?
- Sharing data: growth through sharing data

- Security and data: protect information
- Email lists and retaining subscribers
- Compelling privacy notices
- Advertising standards and codes of conduct

### POLARIS

#### **ABOUT US**

The Marketors are the training arm of the POLARIS group providing organisations with a global network of thought leaders, trainers and subject matter experts who spearhead excellence across the marketing profession.

Our vision is to revolutionise the way in which marketing and sales training is delivered, received and used, in order to create actionable insights, personal development and drive business growth.

We aim to raise capability and empower individuals and businesses to improve their performance, return on investments and economic growth.







Countries



languages

)





Trainers





Courses





#### **RAISING CAPABILITIES**

Working with The Marketors gives you exposure to the best-practice techniques that have been tried and tested across some of the world's largest brands. All of the training we design and deliver is shaped by insights, has a practical focus, and has the aim of raising capabilities and creating a positive and transformational impact.

We build world-class performance through our customised and bespoke solutions which are driven entirely by business needs. Our global reach, extensive knowledge and vast experience ensures that no matter what the business issue, we can be relied upon to improve your marketing, communications and sales capabilities.



Global Reach Flexible and diverse trainer pool



People Transformation Behavioural change experts



Business Impact Propelling people's performance



Bespoke Solutions Made to measure learning.

#### **OUR APPROACH**

We work with organisations all over the world to help them raise their capability in sales and marketing to support and drive their business strategy. Positive and transformational impact is at the heart of our offerings and our approach is consultative, solution oriented and focused upon measurable results for the individual and organisation. We act as your learning partner by bringing together some of the world's leading companies, marketing experts, consultants and trainers.



## WHY WORK WITH US?

- We work with organisations all over the world to help them raise their capability in marketing to support and drive their business strategy.
- We act as your learning partner by bringing together some of the worlds leading marketing experts, consultants and trainers.
- We draw on the their expertise to build transformational learning programmes to propel every area of your business, meeting the needs of your employees and achieving the businesses strategic aims.
- Positive and transformational Impact is at the heart of our offerings and our approach is consultative, solution orientated and focussed upon measurable results for the individual and organisation.





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