



## **Workshop Overview**

Managing digital marketing will often require new skills, staff or technologies to build digital confidence and capabilities. This workshop will help marketers build upon their existence knowledge and experience of digital marketing and provide a framework for reviewing and improving your current digital strategy. You will also take away practical advice and have developed a clearer strategic focus and a better strategic approach to achieving your organisation's online objective.



#### **Benefits**

You'll leave with greater confidence about reviewing the options for incorporating digital tools within your marketing strategy and campaign activities. Your business can then be sure that it's adopting and developing a structured approach to leverage digital communications technologies.

#### **Outcomes & Content**

- Evaluate the impact of digital efforts
- ✓ Strategy & Planning
- √ Budgeting
- Establish direction & set objectives

- Evaluate and select all digital resources
- Develop and integrated approach
- ✓ Identify KPI's
- ✓ Measure, revise & optimise



#### Who should attend?

This course is applicable for those who have a working knowledge of digital marketing practices and have responsibilities for communications or manage a team who contribute to the communications strategy



# POLARIS

## **ABOUT US**

The Marketors are the training arm of the POLARIS group providing organisations with a global network of thought leaders, trainers and subject matter experts who spearhead excellence across the marketing profession.

Our vision is to revolutionise the way in which marketing and sales training is delivered, received and used, in order to create actionable insights, personal development and drive business growth.

We aim to raise capability and empower individuals and businesses to improve their performance, return on investments and economic growth.



74





100 Countries

50 languages

250

**Trainers** 

180

Courses







#### **RAISING CAPABILITIES**

Working with The Marketors gives you exposure to the best-practice techniques that have been tried and tested across some of the world's largest brands. All of the training we design and deliver is shaped by insights, has a practical focus, and has the aim of raising capabilities and creating a positive and transformational impact.

We build world-class performance through our customised and bespoke solutions which are driven entirely by business needs. Our global reach, extensive knowledge and vast experience ensures that no matter what the business issue, we can be relied upon to improve your marketing, communications and sales capabilities.



Global Reach Flexible and diverse trainer pool



People Transformation
Behavioural change experts



Business Impact
Propelling people's performance



Bespoke Solutions

Made to measure learning.

#### **OUR APPROACH**

We work with organisations all over the world to help them raise their capability in sales and marketing to support and drive their business strategy.

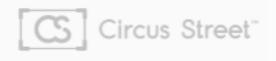
Positive and transformational impact is at the heart of our offerings and our approach is consultative, solution oriented and focused upon measurable results for the individual and organisation. We act as your learning partner by bringing together some of the world's leading companies, marketing experts, consultants and trainers.













# WHY WORK WITH US?

- We work with organisations all over the world to help them raise their capability in marketing to support and drive their business strategy.
- We act as your learning partner by bringing together some of the worlds leading marketing experts, consultants and trainers.
- We draw on the their expertise to build transformational learning programmes to propel every area of your business, meeting the needs of your employees and achieving the businesses strategic aims.
- Positive and transformational Impact is at the heart of our offerings and our approach is consultative, solution orientated and focussed upon measurable results for the individual and organisation.



# the marketors

## **CONTACT US**



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